



## How to Buy a Garage Door



Your local Amarr Dealer:

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## The process is simple.

This guide contains an overview of the many considerations that go into buying garage doors. Whether or not you are a first-time buyer, we strongly encourage you to read this guide in its entirety. To get started quickly, follow these steps:



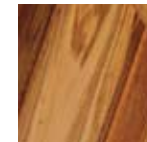
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### Step 1 Pick a material.

First, decide whether you want the beauty of wood or the durability and low maintenance of steel. If you select steel, you will have the choice of—one, two or three layer construction for extra durability and noise reduction.



STEEL



WOOD

### Step 2 Choose your style.

Determine which garage door design best suits your home. Remember, even if you're replacing an existing door, today you have a variety of styles and options to match the look of your home. [Use the Door Designer tool](#) at [amarr.com](http://amarr.com) to help choose the right style door.

### Step 3 Find a good dealer.

A qualified dealer will provide pricing as well as determine the correct door size. Make sure they are an authorized dealer, fully insured, and have a good reputation. [Do not try to repair or install a garage door yourself.](#)

Quick Start

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## You can have the perfect garage door for your house.

The good news is you do not have to design your garage door from scratch ([although, that option exists](#)). Today's garage doors offer a wide variety of customizable features, allowing you to find a garage door that expresses your individual style and compliments your home.

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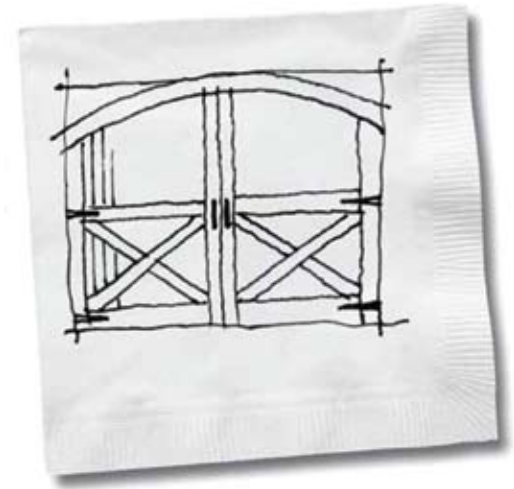
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### How do you find the perfect garage door?

- ***Choose a door material that works with your lifestyle and location.*** For low-maintenance in any climate, steel doors are the answer. For a timeless, handcrafted look that may require more frequent upkeep, the natural beauty and warmth of wood doors are the classic choice.
- ***Remember, it has to fit.*** Typically, garage doors are offered in standard sizes. However some manufacturers offer [custom-fit sizes](#) for uniquely designed garages. If you have a newer home, more than likely Amarr makes a door to fit your garage. If you live in an older home, you may have fewer choices, but you should have little trouble finding an Amarr garage door that fits.
- ***Garage doors are available in a variety of designs that fit any architecture, from old world estate looks to authentic carriage house doors (doors that seem to swing open, but open and operate like traditional garage doors) to ultra-sleek modern designs.***



How to find  
the perfect  
garage door

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- **Your color options are limitless.** Amarr offers a limited number of pre-painted steel doors. But if you want to customize the color, steel doors are ready to be painted with off-the-shelf exterior latex paint. Wood doors come in their natural finish, but are ready for staining or painting.



WOOD CARRIAGE HOUSE COLLECTION

- **The hardware accessories that are available with your garage door most often depend on the style of door you choose.** Carriage house doors feature options for decorative handles and decorative strap hinges. The clean lines of a modern or traditional garage door may not need any embellishment.

- **Windows not only bring natural light into your garage, they add another layer of style and sophistication to your garage doors.** There are many decorative windows options—from contemporary designs to ornamental faux wrought iron to Frank Lloyd Wright-inspired colors and patterns—creating a garage door that fits your style and compliments the design of your home.



STRATFORD® COLLECTION WITH  
CASCADE DECRATRIM™

Finding  
the perfect  
garage door

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## But you need to know the value of the garage door you choose.

Certain options are simply going to cost more. But in turn, they may add more value to your home or help you save more money on your energy bill. Determine which features are most valuable to you and which ones you can live without. With all the options available, the perfect garage door can fit your home *and* your budget.

### Which features have the biggest impact on price?

- The price of a garage door is determined by dozens of different variables like size, style and installation. This is why few garage door dealers will quote prices before a site inspection has taken place. Installed doors can cost anywhere from several hundred to several thousand dollars.
- Construction materials can vary greatly in price. Generally, stain-grade wood doors are the most expensive, and single-layer (hollow) steel doors are the least expensive.
- Architectural elements, like windows or decorative hardware, will affect price.
- Today, all Amarr garage doors come with a [manufacturer warranty](#) to help protect your investment.



OAK SUMMIT® COLLECTION

Knowing  
the  
value

Amarr

GARAGE DOORS

*In almost all cases, if you have an existing door and track, the old track will be removed and replaced with new track along with your new garage door. A professional garage door dealer can replace your track, in addition to reconnecting your opener, replacing the molding, and hauling your old door away. Surprisingly, this does not generally have a big impact on price. Be sure to check with your dealer when they conduct a site inspection.*

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## Let's start with something simple: Do you want a steel or wood garage door?

Deciding on the material for your garage door is an important first step. This will help you get a better idea of price. Plus, there are so many door styles available, narrowing your search by material will make finding the right garage door much easier.

**See the chart below for features and designs associated with each material.**

| MATERIALS   | HIGHLIGHTS   | DOOR STYLE EXAMPLES  | COST               |
|---|--|--|--------------------|
|  <p><b>STEEL</b></p> | <ul style="list-style-type: none"> <li>• Durable, secure, low maintenance</li> <li>• Carriage house, traditional, and modern styles</li> <li>• Customizable with paint, hardware, and windows</li> <li>• Single-, double-, or triple-layer construction options provide superior energy efficiency and noise reduction</li> <li>• Insulation provides energy efficiency</li> </ul> |  <p>CLASSICA COLLECTION®</p>  <p>OAK SUMMIT COLLECTION</p>  <p>STRATFORD™ COLLECTION</p>                            | <p>\$ - \$\$\$</p> |
|  <p><b>WOOD</b></p> | <ul style="list-style-type: none"> <li>• Handcrafted workmanship and custom designs</li> <li>• Bob Timberlake® and Biltmore For Your Home™ Collections</li> <li>• Authentic carriage house and one-of-a-kind styles</li> <li>• Primed and ready to paint or stain; optional hardware and windows</li> <li>• Insulation provides energy efficiency</li> </ul>                       |  <p>BOB TIMBERLAKE® COLLECTION</p>  <p>BILTMORE FOR YOUR HOME™ COLLECTION</p>  <p>AMARR BY DESIGN COLLECTION</p> | <p>\$\$\$+</p>     |

Click on any of the doors above to learn more.

Choosing the material

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## Choosing a style: Now you're ready for some curb appeal.

To a prospective buyer, your home's appearance from the street can affect how much they are willing to offer. And with up to 40% of the façade of some new homes being the garage, a garage door with curb appeal is key to increasing resale value. In fact, garage doors ranked #2 out of 35 common projects for generating return on investment (ROI).\*

### How do you choose a garage door with curb appeal?

- After selecting steel or wood for your garage door, the architectural style of your home can help you narrow your search even more. If your home has a recognizable style, a garage door that compliments the architecture of your home will certainly add to the curb appeal.
- With so many different house styles, garage door varieties and accessory combinations, picking out the right look for your home might seem complicated. But it doesn't have to be. There are a few ways to make the decision easier. *(See the following pages.)*



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VISTA COLLECTION

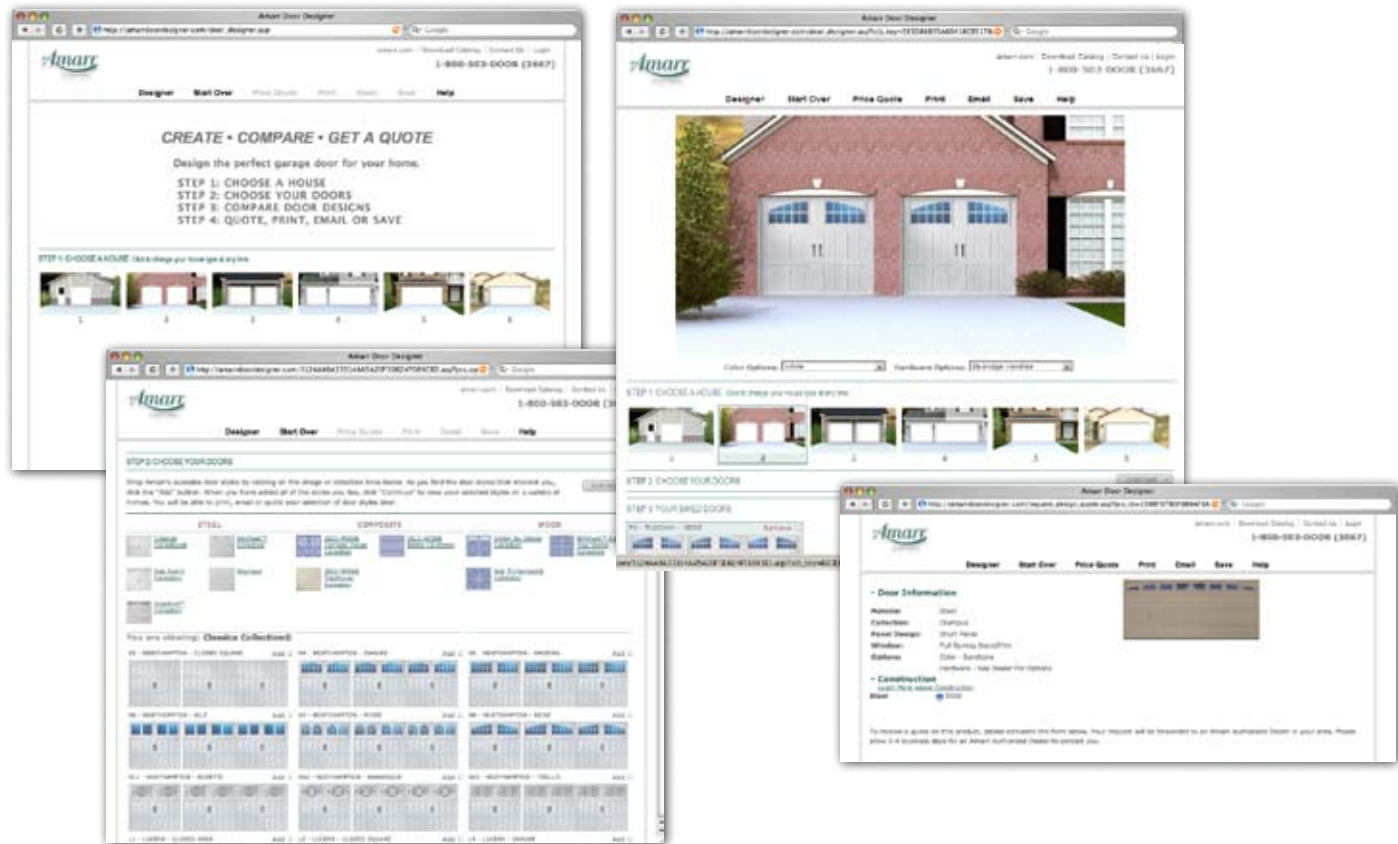
\* Source: *Remodeling Magazine*, November 2011  
Cost vs Value Report

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a style

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**Here are two ideas for figuring out what style of garage door goes with your house:**

- One way is to use the [Door Designer at amarr.com](http://amarr.com). Choose the house style that looks the most like your home. Pick out a few doors from the menu. Play with different window options. If you want to see more, simply go back to the door menu and click on more door designs. Once you get a short list of the doors you like, start adding different decorative accessories.



Choosing a style



## How to Buy a Garage Door

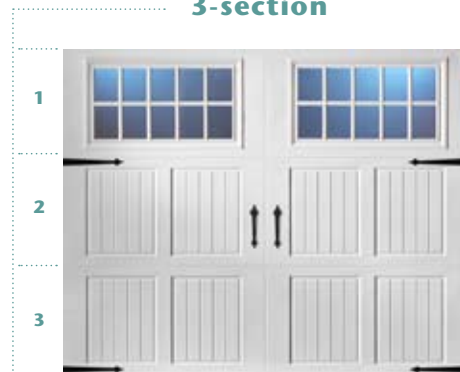
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- In many of today's newer communities, the entire neighborhood has a more consistent architectural style that can help you determine which garage doors to consider. You may want a style that gives your home the most individual curb appeal without breaking from an established theme.



- After you've narrowed down your choices, examine the details of each style. Construction and design differences, like the number of horizontal sections in a garage door, can have a big impact on curb appeal. Here, you can see the dramatic difference between a 3-section carriage house door and a typical 4-section door.

### 3-section



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### 4-section



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*The number of horizontal sections in a garage door can have a big impact on curb appeal. For instance, three sections provides a more authentic carriage house look.*

Choosing  
a style



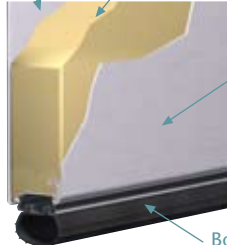
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## Beauty is more than skin deep when it comes to garage doors.

While they enhance your home's curb appeal, garage doors can also help keep energy costs down, reduce noise level, protect your home during inclement weather, and support a more energy-efficient, sustainable lifestyle.

### What else do you need to look for in a garage door?

- Steel doors come in [three types of construction](#) —single-, double-, and triple-layer. A single-layer steel door is composed of one layer of steel. Double-layer doors have one layer of steel plus a layer of vinyl-coated insulation for increased thermal protection and quieter operation. Triple-layer garage doors are the toughest, most energy-efficient, superior noise reduction steel garage doors available. These doors offer polystyrene or polyurethane insulation sandwiched between two layers of steel.

| <b>1000<br/>Single Layer:<br/>Steel</b>  | <b>2000<br/>Double Layer:<br/>Steel + Insulation</b>   | <b>3000<br/>Triple Layer:<br/>Steel + Insulation + Steel</b>   |
|--|--|--|
|    |    |    |
| <p>Get value and durability with an Amarr 1000 single-layer steel door. These heavy-duty steel doors are durable, reliable, and low maintenance.</p> | <p>An Amarr 2000 double-layer door provides durable, low maintenance features, plus a layer of vinyl coated insulation for increased thermal properties and quieter operation.</p> | <p>For the toughest, most energy-efficient, superior noise reduction steel door, an Amarr 3000 triple-layer door includes the ultimate in thermal properties, plus a layer of steel for a finished interior look and added durability.</p> |

Other factors  
to consider

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- If you live in an area that is affected by hurricanes or strong winds, it is important to choose garage doors that comply with local building codes for wind pressure and impact resistance. A [professional garage door dealer](#) or installer can help you choose the appropriate [Wind Load door](#) for your area.



***How do you know if you need reinforced garage doors?*** Local government regulations for wind load can vary from one location to another due to door size, the door's location on the structure and localized wind zones, among other factors. Only qualified architects, contractors and installers should interpret building codes and similar regulations for the selection and installation of garage doors to meet local wind load requirements.

**Other factors  
to consider**

**Amarr**  
GARAGE DOORS

[www.amarr.com](http://www.amarr.com)

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## Time to buy a new garage door.

Now all you need is a way to buy it. Most people buy their garage door through a local professional garage door installation company.

### How should you buy your garage doors?

- When you buy garage doors directly from a local dealer, you'll have more options to choose from and get more personal service. **To find a local garage door dealer, you can visit the [Amarr Garage Doors Dealer Locator](#).**

Or, conduct an Internet or Yellow Pages search for a dealer in your area.

- **Make sure the dealer you choose is fully insured, carries general liability insurance, and is known to have a good reputation.** Do not hesitate to ask a dealer for references, inquire about him at the Better Business Bureau, search the Internet, or talk with your neighbors to learn about his reputation. Garage doors are a major purchase, and the safety of your home and family is of the utmost importance. Do your homework before committing to any dealer.

- **Do not try to [install a garage door yourself](#).** Installing a garage door is an advanced do-it-yourself project and can be extremely dangerous. Installation by a trained garage door technician is highly recommended. Leave the installation and servicing (like replacing a bad spring, for example) to a qualified professional.

To learn more about garage door design possibilities, safety and maintenance, and where to buy garage doors in your area, visit [amarr.com](http://www.amarr.com).



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